



# The Experts' *Express*

## Upcoming Events

IARP Webinar Series:  
Clinical Case Management  
of Grief, Disability-Related  
Disorders and Depression  
April 23, 2012

2012 IALCP Summit  
Dallas, Texas  
May 5-6, 2012

2012 International  
Symposium on Life Care  
Planning  
Denver, Colorado  
Sept. 22, 2012

2012 IARP International  
Conference  
San Juan, Puerto Rico  
Oct. 25-27, 2012

[Visit RehabPro.org/events](http://RehabPro.org/events)

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Chapter Events

Welcome New IARP  
Members

## IARP Leadership Election Coming to Your Inbox April 3rd

It is election time at IARP and we are counting on your participation! On April 3d, you will receive an invitation (via email) to cast your vote in IARP's leadership elections. You will have until April 30<sup>th</sup> to cast your ballot. To help you get a better idea of the candidates, we will post biography and platform materials that each candidate provided with their nomination application. We will post this information throughout IARP Connect in such a way as to provide you the opportunity to interact directly with the candidates. Look for complete details coming soon.



## IALCP Life Care Planning Summit May 5-6, 2012

DALLAS/FORT WORTH AIRPORT MARRIOTT NORTH (IRVING, TEXAS)

**Early Bird Registration and Hotel Room Cutoff  
APRIL 4, 2012. Register Today and Save!**

Arrangements for the May 5 - 6, 2012, Life Care Planning Summit are coming together. The Summit brings together leaders in life care planning from a variety of organizations with a goal of promoting unity. Through round table discussions, life care planners will examine hot issues and have a direct role in the continued evolution of the field.

### Targeted Topics include:

- Best Practices for Establishing Foundations for Life Care Plans
- Best Practices for Providing Costs within Life Care Plans
- Minimum Life Care Plan, Medical Cost Projections, Life Care Plans

[Click Here for Summit Agenda](#)

### Special Summit Conference Hotel Rate Cut Off is April 4

The 2012 Life Care Planning Summit will be held at the Dallas Fort Worth Airport Marriott North Hotel. IARP has reserved a block of rooms at a special conference rate of \$91 plus applicable taxes for a single/double room. Contact the hotel directly at 800-228-9290 or book online by clicking on the link below. When making reservations by phone, be sure to mention that you will be attending a conference hosted by the International Association of Rehabilitation Professionals. [Online Hotel Reservations](#)



# The Experts' *Express*

## Chapter Leaders Laud Leadership Conference

Representatives from 23 IARP chapters in North America were uniform in their praise for the one-day IARP Chapter Leadership Conference held earlier this month in New Orleans. Most of the 33 attendees were chapter presidents and presidents-elect. Seven chapters each had two leaders participate. Two other strong endorsements were echoed in the post-survey evaluation. Ninety percent said the meeting met or exceeded their expectations and 100% believed that future chapter leaders should attend a similar meeting.

### Most Valued Sessions

Leaders rated the one-on-one exchange with other chapter leaders most highly. A majority also found value in the sessions on using IARP Connect to communicate with their members and the IARP branding program and chapter web site platform. Detailed techniques to recruit and retain members were also high on the rating scale. In answer to the question about clearly defining their role as a chapter leader, 80% responded "very good" or "excellent". Similarly a like number replied that their leadership skills had been enhanced.

### Moderator Comments

In commenting on the survey results, Dennis Funk, chair and moderator of the meeting, said, "We are gratified by the results of the meeting. We did a good job of involving the attendees in planning the program and feedback before the meeting enabled us to adjust to a wide variety of needs. Not surprisingly there is a commonality among all chapter leaders. We want to learn from each other, serve our members better, build value, and embrace a common brand for IARP and its chapters. It's a good start".

### Attendee Feedback

When asked what was the most important insight gained from the meeting, attendees reported similar insights:

"Learning that we are not alone and many chapters are facing the same issues. We can grow and learn from each other."

"Information about how other small chapters are structured and how to pass along chapter information to incoming officers."

"Guidance and ideas to try to build membership and encourage continued participation."

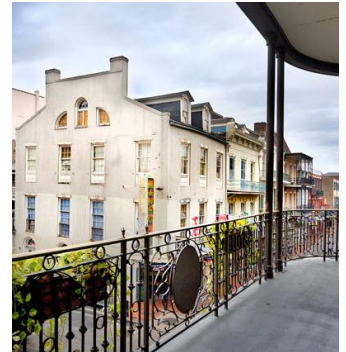
"How powerful a tool that IARP Connect can be."

### Background

During the summer of 2011, the IARP International Board of Directors endorsed the concept of an in-person chapter leadership conference. As support for the leadership conference grew, the IARP board scheduled its winter board meeting to tie-in with the chapter leaders' gathering. The final dates were chosen also to coincide with the IARP Louisiana Chapter's annual spring conference held immediately preceding the chapter leadership meeting.

Additional financial support for the chapter leadership meeting came from IARP Washington, IARP West Virginia, IARP Virginia, and IARP Georgia.

The IARP board will consider the frequency of future chapter leadership conferences when it meets in June.



Astor Crown, New Orleans, was site of leadership conference



Dennis Funk served as conference moderator



# The Experts' Express

## IARP 2012 International Conference Updates

A very busy conference committee reports that preparations for IARP's 2012 International Conference are in full swing. Here are a few highlights:

### Hotel Rooms Continue to Book Fast!!!

After announcing that the Caribe Hilton is accepting reservations, we are happy to report that many of you jumped quickly to secure your room. As of the end of March, **113 guest room reservations have been secured** so far in the block of rooms that have been reserved for IARP Conference Attendees. The special room rates are effective from October 20 - November 1, 2012. Early bookings suggest many attendees have decided to make this an extended vacation. The special room rate is available until September 23 - or until the group block is sold out, whichever comes first. Don't miss out - book your accommodations today! [Click here for complete details.](#)

### Conference Program Taking Shape

We are excited to report that we received a record number of presentation proposals. The conference committee was pleased to see a wide variety of proposed topics covering the range of interests within our special interest sections. The committee is now working hard to nail down the final program in the coming weeks. And we plan to announce our key note speaker very soon. Stay tuned!!!

### Visiting Puerto Rico and Old San Juan – A Travel Log from Tim and Janet Field Continues...

Tim and Janet Field recently spent some vacation time in Puerto Rico (February 2012) and stayed at the Caribe Hilton – the designated resort for the IARP International Conference in October, 2012.

While in Puerto Rico, Tim and Janet took notes on a variety of topics, including the Hilton, Old San Juan, restaurants, shopping, and the sights. This is the second installment of the Field's comprehensive travel log. We hope the you can hear the soothing sounds of waves in the background and smell the exciting food they describe.



### Taking the Bus

Taking the city buses can be fun. They are clean and easy to use. When confused, just ask anyone or the driver; we found the people very friendly and helpful. A bus into OSJ is cheap (M-3 is a grey bus at 50 cents). We picked up the bus one street over from the hotel. Return buses can be picked up at the bus station which supposedly runs every 10-15 minutes and is only a 10 minute ride each way. (Continued on Page 4)

## Featured Exhibitors



Brightsun Technologies®



## Calling All Exhibitors and Sponsors

IARP has released its Exhibitor and Sponsorship Prospectus and encourages every attendee to share it with service providers that they deal with every day. [Click to access Prospectus.](#)



# The Experts' *Express*

## Puerto Rico Travel Log

(Contributed by Tim and Janet Field - Continued from page 3)

### Restaurants

While on our six day vacation we had the opportunity to try different restaurants and places for eating and dining. We decided that we would “rate” each place we visited which will provide some specific information about “cafe-ing” and dining. Our assessment system consisted of a rating of 1(very poor) to 10 (superb) on three dimensions: Ambience, the Quality of Food, and Service. Each site is briefly described and then rated (this might give you a head start on your selections).

#### *Breakfasts*

**Starbucks:** Always good. At the hotel or downtown. We purchased two coffees, a bagel, and a grain muffin for @ \$14.00.

**Calicultura** (401 San Francisco St, OSJ): One of our favorites. Visited this place three times during our stay. A small restaurant specializing in coffees (allegedly the best in town) and organic and locally grown foods. Nice portions of breakfast foods, including pancakes, wraps, and sides. Sit inside the small dining room or at one of the tables outside which overlooks a small square (Plaza Colon) with local craft people selling their “home” crafted wares. Just a delightful place. We split a ham and Swiss sandwich with espresso for \$11.51. One time we were sitting outside watching many police trying to find a woman who had tried to hijack a car on the square. Her male partner had already been apprehended. Great fun to watch the activity.



On our third day, we are back at the **Caficultura** for wheat egg tortillas (great) and a Swiss turkey croissant (even better). The service is slow, but we didn't mind - having traveled many times in the Caribbean we knew the pace was slower than in the states. A couple of ladies at a nearby table complained about their slow service (which it was), and the coffee maker simply said “You're on vacation - be nice.” Everyone got a chuckle over that except the two ladies who sent a message of “protest” by abruptly leaving.

**Toro Salao** (Just off the Plaza Colon toward the ships): This was our “triangle” area and Toro's was another favorite. Always sitting outside under large canopies, seeing the two cruise ships in the near distance, and people watching, it is a great spot to spend an hour or so. Tourists are all over the place and very easy to spot (no one spotted me even though I was wearing white socks with white tennis shoes, a red shirt that said “Go Dawgs” and a camera hanging around my neck). We ordered a mixed green salad and a chicken/ham sandwich with a wine and beer – didn't like the sandwich that much but the setting was delightful. The occasionally needed restroom is inside at the top of the stairs - 24 steps - going up as well as the coming down.

Back to the **Toro** later for a beer and lemonade (Janet said it was the best ever). Another chance to watch tourists.

**Il Giardino:** Since we thought we would just have a “do nothing day” at the Hilton, we tried this place for breakfast. It was a hot buffet (eggs, meats, potatoes) for \$14.99 each, or a cold buffet (four fruits, muffins, pastries) for \$12.99 each. One could eat a lot of food, but it reminded me of a Ryans - a southern restaurant of tons of moderate quality foods. Should have gone to Starbucks. Another option was to step into an adjacent restaurant (the Palmeras), also a breakfast buffet, but we decided not to when we learned the price was \$25.00. Besides, as a couple of people “approaching advanced age”, we don't need all that food anyway.

(Travel log continues on next page)





# The Experts' *Express*

## Puerto Rico Travel Log

(Contributed by Tim and Janet Field - Continued from page 4)

### ***Restaurants – Breakfast (cont)***

**Starbucks** at the Hilton: Two coffees and parfaits (with fruit chunks, yogurt, and topped with granola) – can't really go wrong here. \$14.66.

**Calicultura** again: This was our last full day in PR. We walked to OSJ and had our late breakfast (by-passing lunch) at our favorite OSJ place on the Plaza. The scrambled eggs with vegetables and pancakes with the coffee were terrific. Following, we got on the free bus shuttle that runs around the old city and got off near the government buildings. We then walked along the old fort walls on the ocean side toward Cristobal, and back toward the Plaza. Taking the grey bus back to the Hilton, we spent the afternoon just reading at the grassy area near the ocean walk. Late in the afternoon Tim went to the weight room and then for another “walk in the park.”

### ***Restaurants - Lunches/Brunch***

As noted earlier, we didn't have lunch some days because we had a late breakfast on visits to OSJ. We worked at eating moderately while walking frequently for our exercise. We especially liked the trip to OSJ, eating a late breakfast, a bit of something in the middle/late afternoon, and then a nice dinner in the evening.

**Pool Bar** (Hilton): On our “do nothing” day (reading, watching the people and the ocean), we split a tuna wrap (quite good) from the pool bar, and had a couple of bottles of water from the room. We were able to keep reading and watching for only \$12.04. As a break from the reading, we were able to wander down the beach area in front of the Hilton where a small wharf extended out over some shallow water; in the clean waters, beautiful tropical fish were swimming below (an alternative to people watching).



**Pool Bar** (Hilton): Another “do nothing” day; another good sandwich (see above). Incidentally, lunching at the pool is about the same as admiring my vintage Corvette. What is there not to like? A beautiful ocean, a top level resort, a swim-up bar, Janet and I vacationing alone (no one knew who we were), and good sandwiches.

### ***Late Afternoon***

One day, prior to dinner we stopped by the Toro Salao for a beer, wine, and delicious crab/artichoke spread. The sun was going down, and the slight wind seemed to cool the air. Still a whole lot better than 40-50 degrees back in Athens.

Look for the final installment of the Field's travel log in the next issue of Experts' Express.



# The Experts' *Express*



## Webinar Series



### **Clinical Case Management of Grief, Disability Related Adjustment Disorders and Depression**

**Date:** Monday, April 23, 2012

7 am Hawaii, 9 am Pacific, 10 am Mountain, 11 am Central, 12 pm Eastern

**Speaker:** Amy Vercillo, ScD, CRC, CDMS, LRC

[Register Online](#)

2.0 CEUs Applied for: CRC, CDMS, CVE, CWA, CCAA, CLCP, ABVE

#### **Program Objectives:**

1. Participants will be able to define grief reaction theory
2. Participants will be able to examine the grief theory as it pertains to adjustment to disability
3. Participants will be able to recognize how the grief process can impact the counseling relationship and case management.
4. Participants will be able to identify what is an expected grief reaction to disability/loss and when the reaction may require additional intervention or services

This presentation will explore the grief process as it relates to adjustment to disability and chronic illness. Theories of grief will be presented with a focus on reactions to congenital disabilities, traumatic injuries, progressive, and chronic illness. The presentation will discuss the grief process and its implications for Case Managers and Counselors in developing a counseling relationship, developing case management plans and determining when a client may need a referral for additional services.

#### **About the Speaker:**

Dr. Amy Vercillo has a bachelors, masters and doctoral degree from Boston University. She is a Licensed Rehabilitation Counselor in Massachusetts, a Certified Rehabilitation Counselor, a Certified Disability Management Specialist and Vocational Expert for the Social Security Administration. Dr. Vercillo has been one of the principles of Rehabilitation and ReEmployment, a private rehabilitation agency, providing medical and vocational case management as well as expert testimony. Dr. Vercillo was an instructor at Boston University in disability management and vocational rehabilitation in the private sector and has conducted research on the issues of job retention, vocational services following a work related injury, as well as homelessness, disability and vocational services.

### **Questions recently discussed on IARP Connect**

#### **Forensic Discussions:**

Career development degree

Vocational testing and Spanish language interpreter

Economic assumptions

Wage equivalency

#### **SS-VE Discussions:**

Nailed by the Numbers

Letter sent to Atty's and VE's

Safety and hearings

Silver wrapper

#### **Disability Mgmt Discussions:**

Return to Work program thoughts

#### **IALCP Discussions:**

2012 Summit Updates

Open letter to Life Care Planning Community

#### **Coffee Talk Discussions:**

New name for IARP newsletter

Staying on a case; ethical dilemma



# The Experts' *Express*

## IARP Job Club Pilot Program Takes Flight

By [Marcos Molinar](#), IARP Case Management Section

Efforts are being made to integrate IARP into each community by using the foundational principles of rehabilitation professionals; job development. The IARP Case Management section has initiated a pilot program in Phoenix, AZ to assist any person with a disability to attend a free Job Club (sponsored by IARP) that discusses, reviews and exercises job application skills, preparation for potential job interview questions and job seeking methodology with résumé development.

The program is designed for participants to practice skills in between sessions and is spread over a one month period so participants can utilize learned skills in between sessions. During each three hour session participants are encouraged to participate and review any job seeking experiences. The inaugural pilot program session registered 18 potential participants. All participants were contacted prior to the initial session to discuss more detailed information about program content which resulted in preference participation with certain particular matter. The first session recorded eight participants, including one Spanish speaker and two vocational rehabilitation professionals, one Spanish speaking as well.

Announcement of the IARP Job Club was conducted over the internet via PDF circular through colleagues and other professionals involved in current managed cases three weeks prior to the event. Following the initial session, four more participants called to register and two social service institutions became aware of the Job Club, inquiring of a possible merger of agencies in future Job Club efforts. Wish us luck!!

## IARP Member Benefit – Disability Insurance

A disabling Injury or Sickness can happen in the blink of an eye. That disability could place you out of work. If you have to stop working, chances are your income will stop too. Fortunately, IARP now offers Disability Income Insurance to association members.

Under the Disability Income Plan, you receive a monthly benefit that you select. With this benefit you can better keep up with your living expenses until you get back to work. Benefit features include:

- Elect monthly benefit amounts to suit your needs and lifestyle
- 24-hour protection - on or off the job - anywhere in the world
- Spouse/Domestic Partner eligible for coverage
- Ability Plus Benefit

[Visit the Marsh Insurance website](#) and download a no-obligation application and brochure containing detailed plan information.

## Chapter Events

### [IARP New York - 2012 NY Spring Training Conference](#)

April 18-19, 2012  
White Plains, New York

### [IARP Carolinas - Case Management... The New Reality: Soaring to New Horizons](#)

April 20, 2012  
Raleigh, North Carolina

### [IARP Wisconsin – 2012 Spring Seminar](#)

April 20, 2012  
Madison, Wisconsin

### [IARP Nebraska - Information to Inspiration - Tools to Shape the Future of Rehabilitation](#)

April 26, 2012  
Omaha, Nebraska

### [IARP Oregon Spring Conference](#)

April 27, 2012  
Wilsonville, Oregon

### [IARP Virginia – 2012 VARP Annual Conference](#)

May 4, 2012  
Glen Ellen, Virginia

### [IARP California – CAL-IARP Spring Professional Conference](#)

May 5, 2012  
San Jose, California

### [IARP Michigan - MI IARP Spring 2012 Conference](#)

May 18, 2012  
Novi, Michigan

### [IARP PA and NJ Chapters' 13th Annual Conference: Rehab Empire](#)

June 6 – 8, 2012  
Atlantic City, New Jersey



# The Experts' *Express*

## Welcome the Newest IARP Members

Please help us welcome the newest members of the IARP family. March saw 22 new members joining the association. To see more about a member, click on their name. This will take you to the new member's profile in the Member Directory on IARP Connect. Then use the Send Message link on their profile to send a welcome message.

### Associates

[Naomie LaBrecque](#)  
Pennsylvania Chapter

[Sean Power](#)  
Canada Chapter  
IALCP Section

[Aran Thillainathan](#)  
Members at Large (Australia)  
IALCP Section  
Disability Management Section

### Individual Professionals

[Seth Acosta](#)  
Pennsylvania Chapter  
Disability Management Section

[Irma Bebe, Ph.D](#)  
California Chapter  
Social Security Vocational Expert  
Section

[Angela Bryant](#)  
Carolinas Chapter  
Case Management Section

[Cheryl R. Chandler](#)  
California Chapter  
Forensic Section

### Individual Professionals (cont.)

[Kenneth L. Dennis](#)  
Wisconsin Chapter  
Forensic Section

[Mary A Denson](#)  
Florida Chapter  
Case Management Section  
Disability Management Section

[Ashley Generose](#)  
Louisiana Chapter  
Case Management Section

[Linda Graham](#)  
Members at Large  
IALCP Section

[Vicky Jensen](#)  
Arizona Chapter  
Forensic Section  
IALCP Section

[Mrs. Amy Johnson](#)  
Texas Chapter  
IALCP Section

[Kevin Nicholson](#)  
Texas Chapter  
IALCP Section

[Elizabeth Parekunnel](#)  
Canada Chapter  
IALCP Section

### Individual Professionals (cont.)

[Lauren Stirling](#)  
Canada Chapter  
IALCP Section

[Melissa Tobros](#)  
Canada Chapter  
IALCP Section

[Kimberly Wickert](#)  
Ohio Chapter  
Case Management Section

[Richard J Wilson](#)  
Pennsylvania Chapter  
Disability Management Section

### Retired Professional

[Yaakov Taitz](#)  
New York Chapter  
Social Security Vocational Expert  
Section

### Students

Ms. Lauren S. McIntyre, M.Ed.  
New England Chapter  
Forensic Section

[Renee Hall](#)  
Michigan Chapter





# The Experts' *Express*

## IARP: What's Behind The Name?

By [Katherine Dunlap](#)

I was recently asked by Dennis Funk to join the IARP Membership Committee. Dennis has chaired the committee for the past several years. My new responsibility is Recruiting. As I began to delve into my role, I asked the IARP staff to brief me. I poured through reams of paper, examined [rehabpro.org](http://rehabpro.org), reviewed all our printed promotional materials... and emerged with a feeling that we have not clearly defined who we are in IARP.

What is behind our name? Using IARP Connect Discussion Group for Chapter Boards Leadership, I posed a question: give me a three-sentence maximum of what is IARP. I heard from many of the chapter presidents that I met in New Orleans earlier this month at the IARP Chapter Leadership Conference. Several other chapter leaders also responded to my discussion post.

Here's a sampling of what's behind the name

*IARP is a professional organization dedicated to providing enriched learning experiences, education, training, and professional associations between and amongst private and public vocational rehabilitation counselors, expert witnesses and life care planners for the purpose of advancing our shared professional and our individual personal goals.*

Lisa Porter, Vocational Rehabilitation Counselor  
Omaha, Nebraska

*IARP is an alliance of rehabilitation professionals who join together to share best practices, new knowledge, and support to our peers in the profession and for those that we serve.*

Mary Cloutier, Sr. Vocational Rehab Consultant  
Worcester, Massachusetts

*IARP is a conglomeration of rehabilitation professionals from various disciplines that have come together for a common goal...to ensure that the profession is held to its' highest level at all times.*

Robin Markey, Owner  
Toledo, Ohio

*IARP is a comprehensive group of rehabilitation professionals committed to improving the lives of individuals with disabilities. We provide a variety of services to help individuals live productive lives, including services to help them obtain or maintain employment, access the services they may need to have a good quality of life, or provide consultative services to address employment or rehabilitation needs.*

Emily Veith, Vocational Consultant  
Madison, Wisconsin

*Resources!*

Kim Strawman, Vocational Case Manager  
Akron, Ohio



# The Experts' *Express*

## IARP: What's Behind The Name?

(continued from preview page)



### International Association of Rehabilitation Professionals

*IARP is the Industry Leading Professional Organization for Rehabilitation and Life Care Planning Professionals seeking resources for continuing education, peer relationships, and published research. The list serves provide the ability to network with other professionals across the world, seek others input and guidance, and query peers concerning industry standard. IARP membership yields the highest return on the dollar.*

Lisa Clapp, President/Manager  
Phoenix, Arizona

*IARP is an international association of professionals involved in the assessment, evaluation, support and integration of disabled persons as they address their employment and occupational needs. IARP provides a network of resources; tools and evidence based best practices to support professionals in the rapidly evolving field of vocational rehabilitation. It provides continuing professional development, frameworks of ethical standards and a comparative international framework focused on sustainable employment and quality outcomes for clients. IARP promotes innovation, creativity and enhanced learning for its networked membership around the world.*

Alan Bruce, Director  
Phibsborough, Ireland

*The International Association of Rehabilitation Professionals (IARP) is an organization comprised of Vocational Rehabilitation professionals who serve the disabled population. Individual members may provide specialized services in case management, disability management, Life Care Planning, Forensic, and/or Social Security issues. Professional affiliation with IARP provides individual members with a multitude of resources on areas such as industry standards, research findings, legislation, and ethical guidelines within the field of rehabilitation. IARP also provides members with continuing educational needs and networking opportunities on a local, national, and international level.*

Paula Slager, Rehabilitation Counselor  
Scottsdale, Arizona

*IARP represents a diverse group of credentialed and seasoned professionals- committed to best practices- and seeking further growth and development for themselves and their respective professions. Disability management saves livelihoods!*

Christopher Wood, Vocational Expert  
Arlington, Massachusetts

Add your thoughts to those expressed above. All members are encouraged to help me craft a consistent message about IARP. Send your thoughts to [info@dunlaprehab.com](mailto:info@dunlaprehab.com)



# The Experts' *Express*

- Advertisement from IARP Member Benefit Provider –



## 10% Discount on All Classes

Nearly 700 pre-approved CEUs for CRC, CDMS, CCM, CLCP, CRRN available.

Use your IARP custom link at:  
<http://www.AAACEUs.com/IARP> to receive a 10% discount good on all classes.

If you already have an account with [AAACEUs.com](http://www.AAACEUs.com) you can easily move it to the IARP 10% discount program.

- 1) Open the custom link: <http://www.AAACEUs.com/IARP>
- 2) Log in with your current user ID and password...the webpage will automatically ask you if you want to add your account to the IARP 10% discount webpage - just hit the **Please Add Me** button and your account will then reflect the 10% discount on all future purchases.

## IARP Staff Is Here to Serve You

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Web site: [www.rehabpro.org](http://www.rehabpro.org)



IARP is professionally managed by  
The Center for Association Growth (TCAG)



## Free Ethics Webinar Available Now

In late November, IARP produced a free Ethics webinar entitled **Technology Ethics: Basics, Clinical Application, and Decision-Making**.

Mary Barros-Bailey and Vilia Tarvydas led this 2-hour webinar, which received rave reviews.

The On-Demand Replay of this webinar is now available for all members to view. Just [click on this link](#), register, and you will immediately receive a link to watch the replay. CEUs are also available.

