



# Better outcomes for workers with vocational services

IARP Conference
October 2022

## International Association of Rehabilitation Professionals (WA) Conference

- Joel Sacks, Agency Director
- Mike Ratko, Assistant Director (AD) Insurance Services
- Kirsta Glenn, Chief of Return to Work Partnerships

#### What is the cost case for vocational services?

Average cost of a shortterm compensable claim (less than 12 months of time-loss)

• 21,000 (26% of all claims), \$16,000

#### Additional costs to worker

- Loss of career
- Less ability to participate in society Lower lifetime earnings
- Lower feelings of well-being
- Negative impact on family/friends

Average cost of a longterm disability claim (more than 12 months of time-loss)

• 5,000 (6% of all claims), \$380,000

#### Additional costs to employer/society

- Negative impact on morale
- Need to hire and train new staff
- Loss of productivity and creativity
- Strain on social services
- Use of medical services

Average cost of a total permanent disability claim

• 900 (1% of all claims), \$1,400,000



Most workers heal and return to work.

#### Return on Investment

Preventing one short-term disability claim from becoming a long-term disability claim saves ~\$370,000

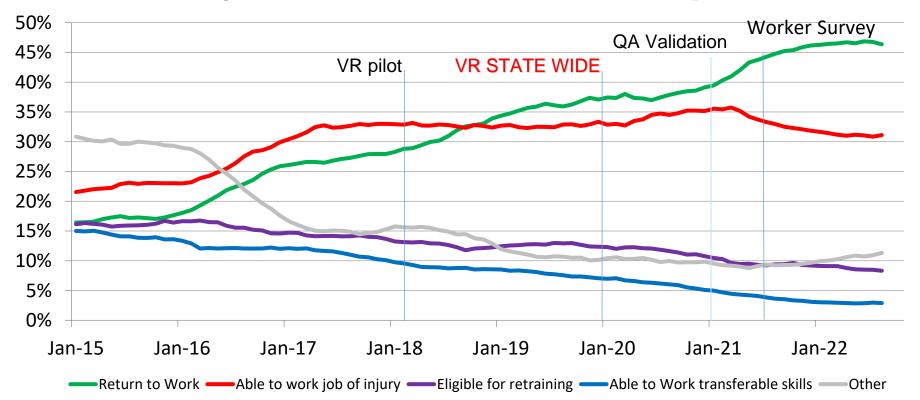
The average cost of a vocational recovery referral is \$2,700

The return is 137 to 1

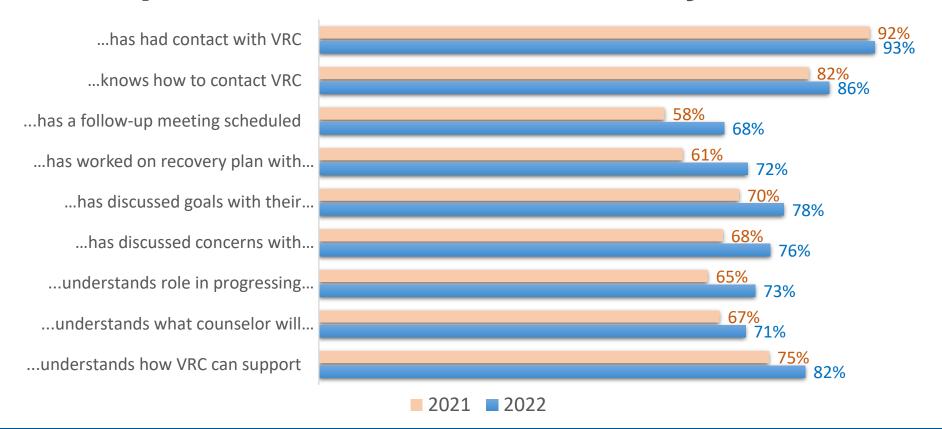
Vocational services are a great value!

- Workers benefit
- Employers benefit
- Society benefits

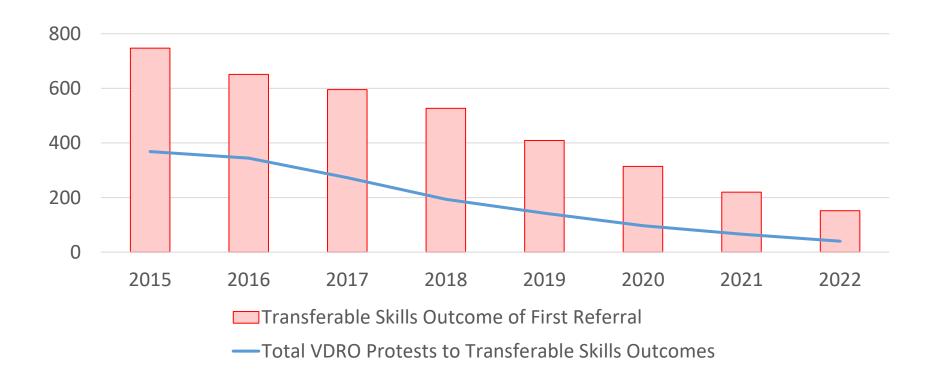
#### Year-over-year Return to Work improvements



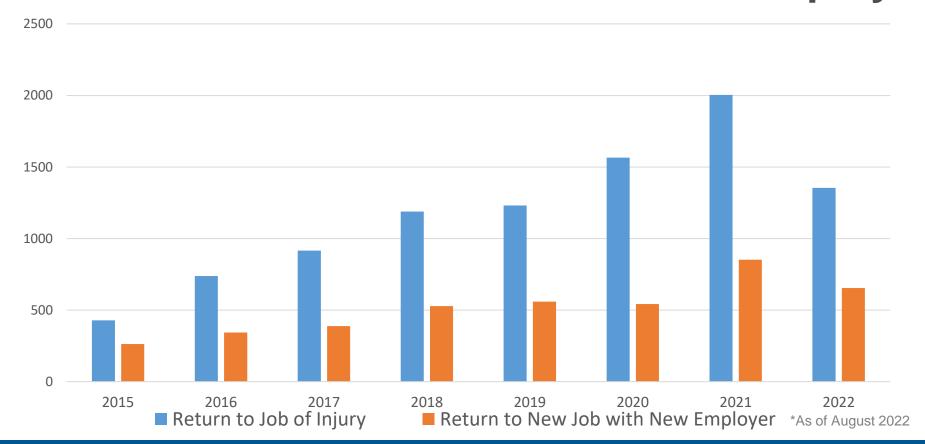
## Improvement in worker survey results



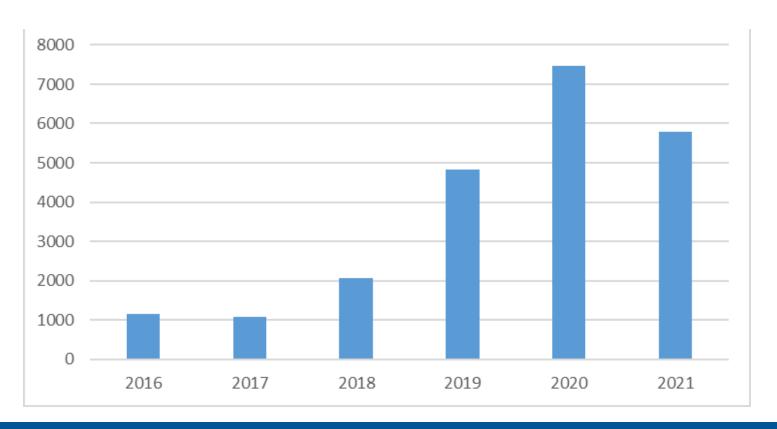
### **Fewer Disputes**



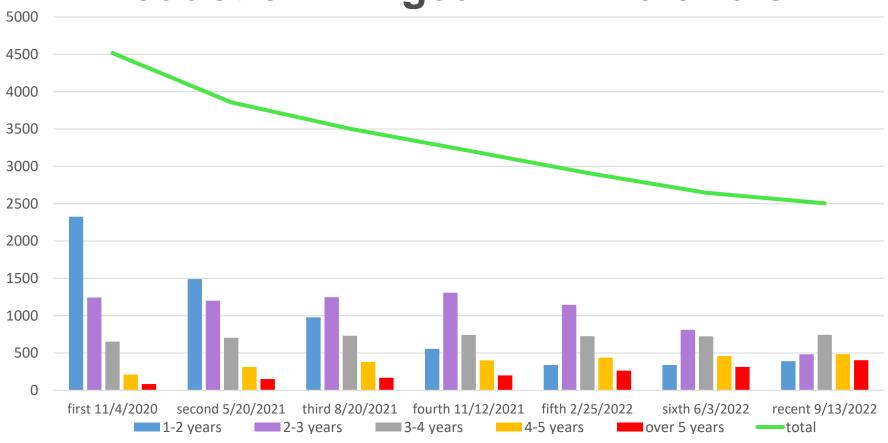
#### Growth in Return to Work with New Employer



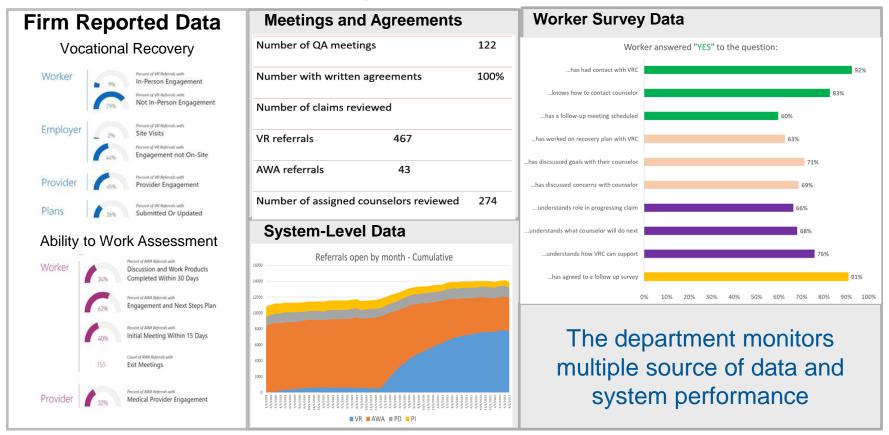
#### **Increase Use of Job Modifications**



#### **Reduction in Aged AWA Referrals**



#### Consistent tracking of QA process







### **Vocational Recovery Successes**



#### Big Changes- Then and Now

# Big Changes: Then and Now



## Chad's Story





## Vocational Recovery

A Success Because of You!